

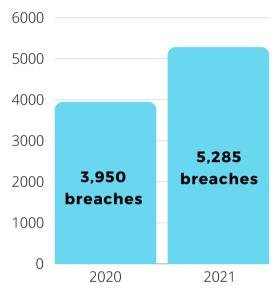


Datarisk Canada

The Value of Frictionless Cybersecurity

THE IMPORTANCE OF CYBERSECURITY

2021 HAS SEEN A 34% INCREASE IN THE VOLUME OF DAMAGING DATA BREACHES



Source: Verizon Data Breach Investigations Report, 2021

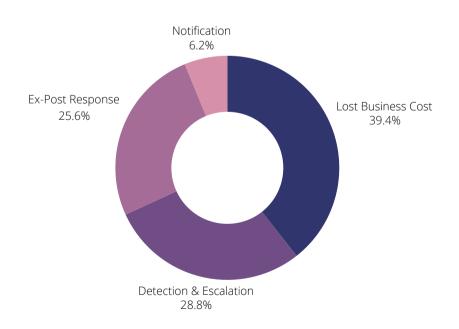
\$3.86 MILLION

The average total cost of a data breach

280 DAYS

The average time it takes to identify a data breach

Aside from business interruption, the cost of a data breach includes lost business, legal expenditures, crisis management, communications to shareholders, and loss of goodwill.



Source: Ponemon Cost of a Data Breach Report, 2020

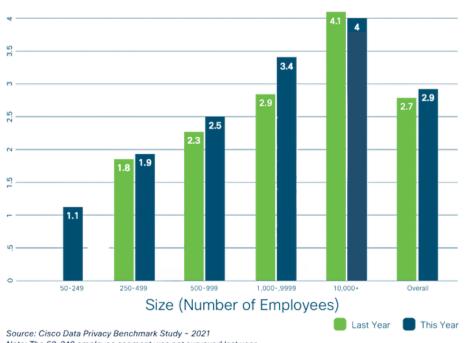
Cyberattack prevention can save an organization from about

\$400k to \$1.4 million

Strategic Cybersecurity is a cost-saver and growth engine.

Smart investments in frictionless cybersecurity improve customer trust, competitiveness and operational efficiency, delivering both top-line and bottom-line results.

Organizations of all sizes benefit from investing in cybersecurity.



Last year, the overall value of these benefits rose about 10% to \$2.9 million.

Note: The 50-249 employee segment was not surveyed last year.

PROGRESS BY THE NUMBERS



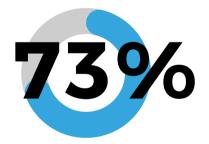
MOST ORGANIZATIONS SAY THEY SEE SIGNIFICANT BENEFITS FROM CYBERSECURITY INVESTMENT IN THE FOLLOWING AREAS:



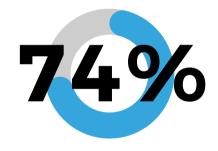
Reducing Sale Delays



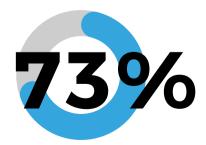
Mitigating Security
Losses



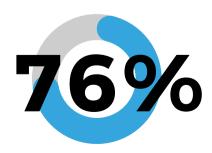
Enabling Innovation



Achieving Operation Efficiency

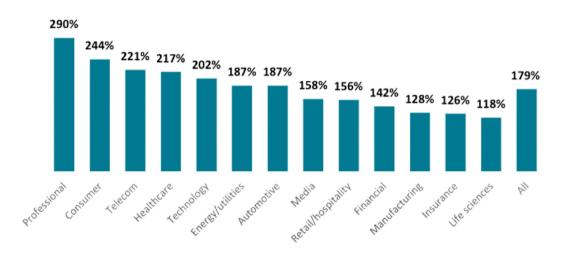


Making Company More
Attractive



Building Trust

Cybersecurity benefits apply across industries. The average organization receives a 179% ROI from the strategic selection of cybersecurity services.



Source: Cisco Data Privacy Benchmark Study, 2021

90%

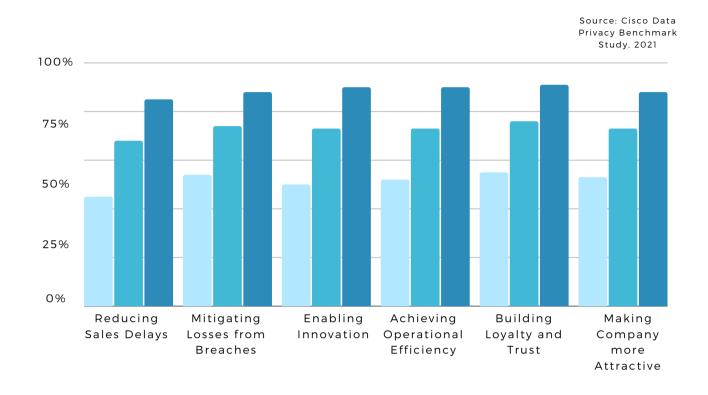
OF BUSINESSES CONSIDER WHETHER AN ORGANIZATION
HAS SPECIALIZED PRIVACY CERTIFICATIONS WHEN
CHOOSING A BUSINESS PARTNER

Source: Cisco Data Privacy Benchmark Study, 2021

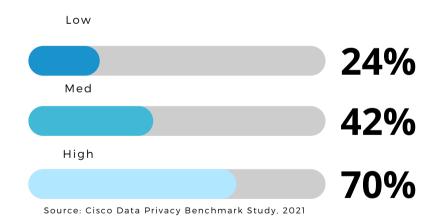


The more mature an organization's investment in privacy and security, the greater their benefit.

Business benefits from strategic privacy investment, by degree of risk maturity



Percent of organizations that can better handle changing legislation, by maturity level





Datarisk Canada is your trusted partner for frictionless, profitable cybersecurity.



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Datarisk Information Sources

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Included in this report:

- Cisco Systems (2021). Cisco 2021 Data Privacy Benchmark Study.
- ESI Thoughtlab (2020). Driving Cybersecurity Performance: Improving cybersecurity results through evidence-based analysis.
- Ponemon (2021). Cost of a Data Breach Report
- Ponemon (2020). The Economic Value of Prevention in the Cybersecurity Lifecycle
- Verizon (2020). Verizon Data Breach Investigations Report.

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